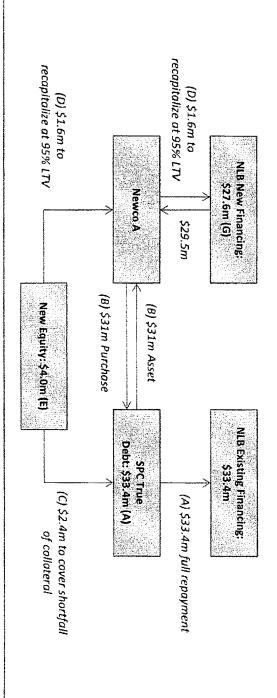
## Plan B – Split of Fleet via Newco: Alpha

Structuring – Example #1

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- True is sold from Oldco to Newco Alpha at market value \$31m (B)
- 2 above the mortgage, the excess cash remains in Oldco Any shortfall against the mortgage is funded by \$2.4m new equity (C) and the whole of the Oldco debt is paid down. If there is value
- ω NLB and New Equity recapitalize Newco at a maximum of 95% LTV; NLB has reduced its exposure by \$3.9m and improved LTV by



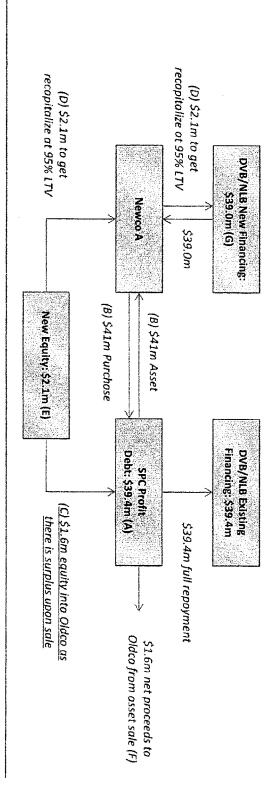
Note: Indicative transaction structure subject to legal due difigence

## Plan B — Split of Fleet via Newco: Alpha

Structuring – Example #2

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- Profit is sold from Oldco to Newco Alpha at \$41m market value (B)
- If there is value above the mortgage, the excess cash remains in Oldco (C). Any shortfall would need to be funded via additional
- Ċ DVB and New Equity recapitalize Newco at maximum of 95% LTV; NLB has reduced its exposure by \$0.4m and improved LTV by 1%



Note: Indicative transaction structure subject to legal due diligence

## Plan B — Split of Fleet via Newco: Alpha

#### Structuring

- Facility#2: Lloyds vessels sold and refinancing provided on the same terms
- Facility#3: Natixis vessels sold and refinancing provided on the same terms; Namrun facility extended and ship potentially sold in 2-3 yrs
- Facility#4: Credit Europe sold and refinancing provided on the same terms
- Facility#5: Dekabank vessels sold and refinancing provided on PAYC basis and no covenants
- Facility 45.15. Second Lien behind Unicardit on the jame Incode

New Alpha debt	<u></u>	Total Capital required		THE STATE SQUARE SAFER .	MV of Newco Alpha Assets	[						
784.0	44.6	64.4	58.5	(5.9) (3)	795.0	799.3	95%	97%	29		TOTAL Newco Alpha	101
25.5				n/a	n/a	25.5	n/a	n/a	ilities	F 2 <sup>nd</sup> Lien faci	FACULTY #6 NSF 2nd Lien facilities	
24.0 25.0 25.0	n/a n/a n/a	n/a n/a n/a	n/a n/a n/a	n/a n/a	18.0 18.0 18.0	24.0 25.0 25.0	133% 139% 139%	133% 139% 139%	Tarsus Spot Clear	Deka Deka Deka	Handymax Handymax Handymax	
			ssels	ım these ve	Deka facility rolled over into Newco but paid only from available cash from these vessels	ly from ava	out paid on	to Newco l	led over im	ka facility rol	FACILITY#5 Del	
<b>53</b> .6	0.0	the Scope and the Namrup 0.0	FACILITY #4 Loan includes \$37:5m new refinancing from Credit Europe plus \$16:1m 2 <sup>nd</sup> priority loans relating to th Suzmax Credit Europe Royal 107% to 107% 53.6 50.0 n/a n/a n/a	nd priority le	plus \$16.1m 2 50.0	dit Europe i 53.6	g from Cree	refinancin 107% (1)	37.5m new re	an includes \$3 Credit Europe	FACILITY#4 LOO	
23,4 14,0 lai	n/a n∕a	n/a n/a	n/a n/a	n/a n/a	27.0 16.0	23.4 14.0	87% 88%	87% 88%	Scope Namrun	Natixis 1 Natixis 2	Capesize Handymax	
					erms	nexisting to	co Alpha o	rinto New	rolled ove	Natixis facilities rolled over into Newco Alpha on existing terms	FACIUTY#3 Na	
32.2 34.6	5.7 14.8 11.4	報刊 14.8 11.4	14.8 11.4	集字 14.8 11.4	47.0 46.0	32.2 34.6	能器 68% 75%	68% 75%	Blank Reef	Eloyds Lloyds	Suezmax Suezmax	
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<sup>31</sup> Royal refinancing includes second lien; LTV on first lien is 75%
(3) Equity value from the rollover of the Macroin foau on \$16m in MV; equity not retained by Otico due to 2<sup>rd</sup> Lien by Credit Europe 19 Represents sum of shortfall only

Represents sum of shortfall only

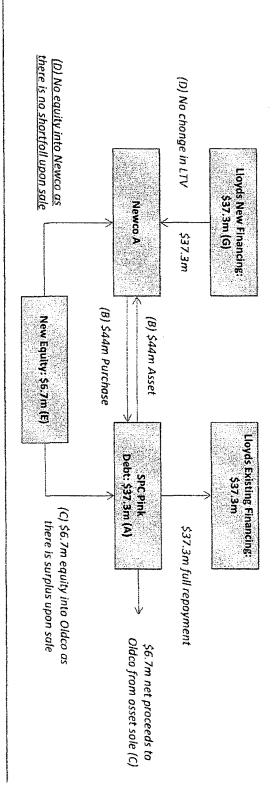
N

## Plan B – Split of Fleet via Newco: Alpha

Structuring – Example #3



- Pink is sold from Oldco to Newco Alpha at market value (B)
- The excess cash over the mortgage value remains in Oldco (C)
- ندا Lloyds and New Equity recapitalize Newco at a maximum of 95% LTV; Given that coverage is lower than 95% (85%,) no new equity is required upon refinancing of Newco with \$37.3m in debt



Note: indicative transaction structure subject to legal due difigence 21

## Plan B – Split of Fleet via Newco: Alpha

Structuring – Example #4

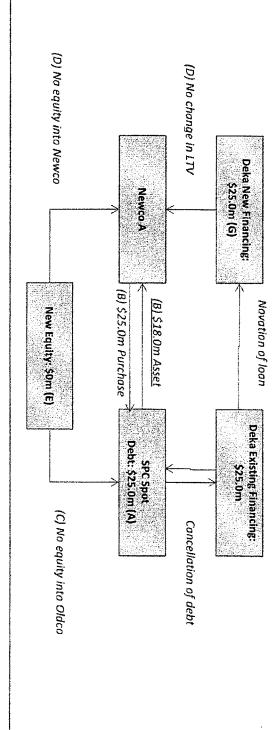
	Handymax	Туре
	Deka	Facility
	Spot	Name
	139%	Current LTV
	139%	Pro Forma LTV
	25.0 <b>l</b>	(A) Actual Outstanding Loan
The same name name name name name	18.0	(B) Current Estimated Value
<u>.                                    </u>	T	(C) Excess / (Shortfall) upon sale [B-A]
	0.0	(D) Capital required in NewCo
	0,0	(E) Capital required in NewCo (LTV of 95%) and to cover deficiency
	0.0	E)  cquired in Equity New d  TV of 95%) going into drawdo  r deficiency into OldCo [D - I  ative C] [Positive C]
	25.0	(G) New debt drawdown [D - A]

1. Spot is sold from Oldco to Newco Alpha at \$25m being equivalent to outstanding loans

Amount of loan novated is beyond market value at the time

of the transaction; no recapitalization

- Loans are novated to Newco
- 3. Loans are paid out of available cash on the vessel only



Note: indicative transaction structure subject to legal due difigence 22

## Plan B – Split of Fleet via Newco: Alpha

Case 4:13-cv-01449 Document 33-6 Filed in TXSD on 06/07/13 Page 23 of 52

Structuring - Sources and Uses, Pro Forma Balance Sheet

Total Sources	New financing	New equity (1)	Sources
\$848.4	784.0	64.4	
Total Uses	Net bank debt paydown Equity to cover collateral shortfall and excess value	64.4 Purchase of assets	Uses
\$848.4	19.3 45.1	784.0	

 $^{(t)}$  Does not include additional liquidity for operational cash

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#### Plan B — Split of Fleet via Newco: Beta

Case 4:13-cv-01449 Document 33-6 Filed in TXSD on 06/07/13 Page 24 of 52

Structuring

Newco Beta: Contains 4 Bulkers financed by Chinese banks. These are considerably under water yet they must be offered attractive terms given that the Chinese banks benefit from a Corporate Guarantee.

Assumptions: Loans novated to Newco Beta on existing terms. Subject to an appropriate rescheduling of obligations we do not envisage equity being required for Newco Beta.

Total Newco Beta	Capesize	Capesize	Capesize	Capesize	
	CDB	CDB	CCB	ССВ	Elegand
4	Pretty	Angel	Proud	Flash	auth
112%	125%	119%	100%	100%	Carrein 1Fe
112%	125%	119%	100%	100%	Ael Balley Liv
154.3	45.1	43.0	33.1	33.1	jaj Politik Status
138.0	36.0	36.0	33.0	33.0	III Control Control

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# Plan B — Split of Fleet via Newco: Group C

Structuring

- Group C: Contains 11 Bulkers financed by GB Global as well as the NSF-financed vessels.
- Assumptions: Entity would require revision of current contractual debt service in order to maintain liquidity; Subject to adequate concessions, facilities could opt into Newco Alpha or desist from participation and take ships back

Total Group C	Handymax	Handymax	Handymax	Handymax	Handymax	Handymax	Handymax	Handymax	Kamsarmax	Kamsarmax	Kamsarmax	*#F
	GB Global	GB Global	GB Global	G8 Global	GB Global	GB Global	NSF	NSF	GB Global	GB Global	GB Global	faç <b>a</b> ny
	World	Metropol	Capital	Sharp	Secret	West	East	South	city	Coll./Chance	Cash	######
98%	103%	103%	103%	103%	103%	103%	84%	84%	96%	96%	96%	ALT Tanacien's
98%	103%	103%	103%	103%	103%	103%	84%	84%	96%	96%	96%	Fofures 4
258.8	23.7	23.7	23.7	23.7	23.7	23.7	19.3	19.3	26.0	26.0	26.0	A. A.cija A.cija A.cija
265.0	23.0	23.0	23.0	23.0	23.0	23.0	23.0	23.0	27.0	27.0	27.0	[18] Carrenti ji Zictrochesi badini

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# Plan B — Split of Fleet: Residual Oldco: Group D

Structuring

- Group D, Geden Oldco: 11 Group D vessels make up the residual fleet and are not part of the Company's future. These include the vessels funded by FSL, Icon, Octavian and Stealth when traditional financing was unavailable. Baytur will be sold April 2013.
- Assumptions: Entity would require revision of current contractual debt service in order to maintain liquidity; Proceeds from the sale to Newco Alpha would provide liquidity to pay down payables.

Total Group D	Corporate facility	Subtotal SPVs	Chartered - Afra_Tanker	Chartered - Afra_Tanker	Handymax	Handymax	Panamax	Panamax	Suezmax	Aframax	Aframax	Aframax	Aframax	T THE STATE OF THE
	Bank Asya		not ours	not ours	Icon 2	lcon 2	Octavian 2	Octavian 1	lcon 1	Stealth	Stealth	LS1	FSL	fullay
		11 W	CS Stealth	CV Stealth	Amazing	Fantastic	Marka	Enjoy	Center	Avor	Spike	Action	Aqua	hauta.
		169%			157%	157%	128%	141%	145%	176%	177%	234%	234%	ALT SEASON
		169%			157%	157%	128%	141%	145%	176%	177%	234%	234%	A.N. Etalogia di di de
481.4	39.5	441.9			29.9	29.9	41.0	42.2	67.9	54.5	55.0	60.8	60.8	Artiol Article
		261.0			19.0	19.0	32.0	30.0	47.0	31.0	31.0	26.0	26.0	inite quality (Texture) Extractive (Extractive Control of the Cont

Document 1-7

(4) Baytur sold before the transaction

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#### Plan B – Summary

Bank Exposure: By Facility

	(19.3)		1,609.5		1,628.8	1,459.0	TOTAL
0%	0.0		121.5		121.6	52.0	F5L
	0.0		109.5		109.5	62.0	Stealth
0%	0.0		59.7		59.7	38.0	Icon 2
	0.0		67.9		67.9	47.0	Icon 1
	0.0		74.0		74.0	54.0	Deka
	0.0		42.2		42.2	30.0	Octavian 1
	0.0		41.0		41.0	32.0	Octavian 2
	0.0		14.0		14.0	16.0	Natixis 2
	0.0		23.4		23.4	27.0	Natixis 1
	0.0		38.5		38.5	46.0	NSF
	0.0		104.1		104.1	137.0	Lloyds
	0.0		53.6		53.6	50.0	Credit Europe
	0.0		66.2		66.2	66.0	CCB
	0.0		88.1		88.1	72.0	CDB
	0.0		220.3		220.3	219.0	GB Global
	(0.8)		124.5		125.2	131.0	DVB NLB
	(2.0)		46.6		48.5	49.0	HSH 1
	(2.3)		59.9		62.1	63.0	DVB NLB SAN
	(1.5)		39.0		40.5	41.0	CB NLB BrLB
	(1.5)		23.8		25.3	25.0	DVB
-12%	(5.3)	95%	40.9	107%	46.1	43.0	HSH 2
	(5.1)		57.0		62.1	60.0	NL8
-1%	(0.8)		94.1		94.9	99.0	Unicredit
Change in LTV	Change in (	LTV After	pF Debt	LTV Current	Current debt	Estimated Value	

27

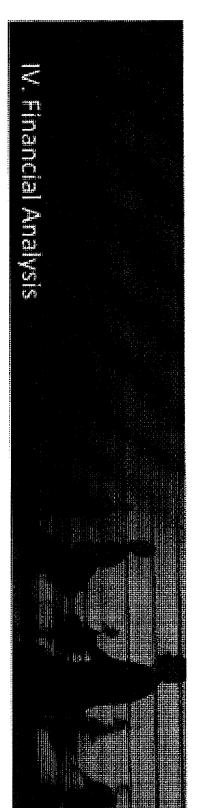
#### Plan B – Summary

Case 4:13-cv-01449 Document 33-6 Filed in TXSD on 06/07/13 Page 28 of 52

Bank Exposure: By Bank

	Estimated	Current	VI-J	PF Debt	LTV After	Change in C	hange in
Unicredit	99.0	94.9	96%	94.1	95%	(0.8)	-1%
NLB	170.1		99%	161.6		(7.1)	-4%
DVB	106.3		97%	100.9	95%	(2.5)	-2%
Commerzbank	14.8		99%	14.0			-4%
BrLB	13.1		99%	12.5			-4%
Santander	23.8		95%	22.0			-2%
HSH	92.0		103%	87.4			-8%
GB Global	219.0	220.3	101%	220.3	101%		0%
CDB	72.0		122%	88.1			0%
ĊСВ	66.0		100%	66.2			0%
Credit Europe	50.0		107%	53.6			0%
Lloyds	137.0		76%	104.1			0%
NSF	46.0		139%	64.0			0%
Natixis	35.0		87%	30.4			0%
Octavian	62.0		134%	83.2			0%
Deka	54.0		137%	74.0			0%
Icon	85.0		150%	127.6			0%
Stealth	62.0			109.5			0%
FSL	52.0	A THE PARTY OF THE		121.6			0%
TOTAL	1,459.0	1,654.3	113%	1,635.0	112%	(19.3)	-1%

28



Case 4:13-cv-01449 Document 33-6 Filed in TXSD on 06/07/13 Page 29 of 52

29

#### **Assumptions**

General

Business plan is based on the following main assumptions:

Financing  No variation in current base rate  Margins as per specific facilities (following pages)  Amortization as per specific facilities  No interest rate swap  Restructuring  Mo restructuring  Mo restructuring for harehoat catchons  Mo restructuring fees  Mo restructuring fees	Operations  - 20 offhire days for drydocking - Rates applied to reflect type of vessel, adjusted for contract terms  - No Opex inflation - No working capital movements  Investments  - Dry docking taken from technical management schedule - No asset sales  - Charter-out options exercised if below market rate - No Opex inflation - No working capital movements - No working capital movements - No asset sales
-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

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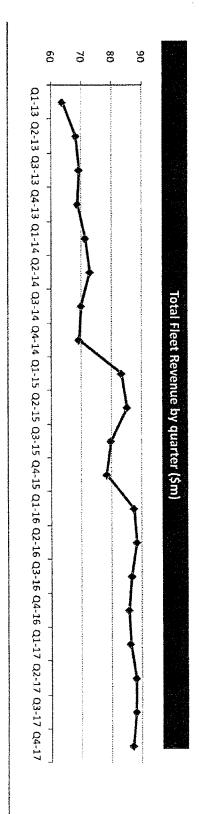
# Case 4:13-cv-01449 Document 33-6 Filed in TXSD on 06/07/13 Page 31 of 52

#### **Assumptions**Rates

The Company's market projections imply CAGR increases of 8-11% for the majority of the fleet:

\$/day	2013	2014	2015	2016	2017	CAGR (12-17)
Aframax Tanker	14,000	14,000	17,500	19,000	21,000	8%
Suezmax Tanker	15,000	15,000	22,000	24,000	24,000	8%
Panamax Tanker	13,500	13,500	14,500	17,500	17,500	5%
MR Pro/Chem Tanker	13,000	13,000	15,000	15,000	15,000	3%
Ice Class Pro/Chem Tanker	12,500	12,500	14,000	14,000	14,000	3%
Capesize Bulk Carrier	15,000	17,500	20,000	22,000	22,000	11%
Kamsarmax Bulk Carrier	12,500	15,000	15,000	20,000	20,000	15%
Supramax Bulk Carrier	10,000	11,000	15,000	17,500	17,500	17%
Mini Bulk Carrier	5,000	6,000	7,000	8,000	8,000	15%

> The actual revenue increase accruing to the fleet through the projection differs as a result of the exercise of charter options and the JV structure on certain vessels (mainly Shell). Revenue CAGR through the period is 6.6%



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#### **Financial Analysis**

Summary of Terms: Newco Alpha

						Other	Security		Covenants		Allio		Interest	Amount	Senior Facilities	NewCoAlpha #1
						- Removal of all deposit accounts	- Share pledges, mortgages, earnings	- 85% in Q4 14; 80% in Q4 1S	- azw I TV at close	vessel life - 5 year maturity	- Straight line profile based on first 15 years of	prevalent rates	- Base Rate: LIBOR	- \$485.5m (\$504.7m outstanding pre-transaction)	- NLB, Uni, DVB NLB, CB NLB BrLB, HSH1, HSH2, DVB NLB SAN, DVB NLB, DVB	lerms:
Other	Security	Covenants	Amortization		Interest	Amount	Senior Facilities		Other	Security	Covenants	Amortization	Interest	Amount	Senior Facilities	NewcoAlbina#2
- n/a	- Share pledges, mortgages, earnings	- No change	- Current profile	<ul> <li>- Margin Scope: 160bps</li> <li>- Margin Namrun: 120bbps</li> <li>- 300bps starting with refinancing of Namrun</li> </ul>	- Base Rate: LIBOR	- \$37.4m (no change)	- Natixis	leims.	- n/a	- Share pledges, mortgages, earnings	- No change	- Current profile - Elimination of cash sweep	- Base Rate: LIBOR - Margin: No change (300bps)	- \$104.1m (no change)	- Lloyds	Terms

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